



City Council Agenda Item

September 4, 2012

TO: Mayor Pilar Turner
Vice Mayor Craig Fletcher
Councilmember Jay Kramer
Councilmember Tracy Carroll
Councilmember Dick Winger

FROM: James R. O'Connor, City Manager

DATE: August 28, 2012

SUBJECT: Electric Utility Sale – Impact on General Fund

REQUESTED BY: City Manager

The following is requested as it relates to the above-referenced agenda item:

Request Council review and approval based on the attached supporting documentation.

No action required. (Information only)

MEMORANDUM

TO: The Honorable Mayor Pilar Turner, Vice Mayor Craig Fletcher, Councilmember Jay Kramer, Councilmember Tracy Carroll and Councilmember Richard Winger

FROM: James R. O'Connor, City Manager 

DATE: August 28, 2012

SUBJECT: ELECTRIC UTILITY SALE - IMPACT ON GENERAL FUND

Attached for your review and consideration (Attachment A) is an updated analysis of projected annual General Fund revenues, expenditures, and staffing levels after the sale of the City's electric utility. This analysis has been updated to reflect the impacts on the General Fund recurring revenues and expenditures based on the final term sheet presented on August 16, 2012, as well as the proposed budget for FY 12-13.

A primary assumption of this analysis is that there is no change in levels of service for other City functions (such as police or recreation). Instead, the projected changes in revenues and expenditures are only those which are directly associated with the removal of the electric utility from the City's budget. Additional changes in staffing for various General Fund department functions and any resulting impact on levels of service would be based on subsequent direction from Council and detailed budget review.

Additional assumptions which are incorporated in this analysis are as follows:

- The City would gain \$ 500,000 from a combination of ad valorem tax revenue due to additional taxable property value of \$87 million in utility property after sale and FP&L payments in lieu of taxes.
- The calculations include a 31% utility rate differential between the current City and future FP&L electric rates.
- The analysis assumes that 43% of the City's electric utility customer revenue is generated inside the City limits.
- The power plant site would be leased for \$1,000,000 per year.
- The City would impose a 6% franchise fee on electric customers within the City limits.
- Pension liabilities and other post-employment benefits for electric utility employees would be assumed by the purchaser as part of the sale.
- The City would retain approximately a \$35 to \$40 million cash/investments balance from the Electric Utility enterprise fund after the sale, including net proceeds from the sale, increasing annual investment earnings.

Also included as Attachment B is additional information regarding the assumptions outlined above and ideas for moving forward after the sale of the Electric Utility.

ATTACHMENT A

CITY OF VERO BEACH - GENERAL FUND REVENUES

REVENUE SOURCE	FY 12-13 PROPOSED BUDGET	INCREASE (DECREASE) SALE OF ELECTRIC UTILITY	PROJECTED BUDGET
AD VALOREM TAXES	4,055,616	168,077	4,223,693
AND/OR FP&L PAYMENT IN LIEU OF TAXES	-	331,923	331,923
LOCAL OPTION GAS TAX	471,560	-	471,560
ROLL-OFF FRANCHISE FEE	15,000	-	15,000
UTILITY TAXES	2,125,000	(615,180)	1,509,821
UTILITY FRANCHISE FEE	-	1,643,125	1,643,125
FIBER OPTIC RENTAL	-	32,000	32,000
LOCAL COMMUNICATIONS SERV TAX	1,356,012	-	1,356,012
LOCAL BUSINESS TAX	165,000	-	165,000
SIGN PERMIT FEES	7,500	-	7,500
BURGLAR ALARM PERMITS	35,000	-	35,000
VEHICLES FOR HIRE PERMITS	500	-	500
BULLETPROOF VEST PARTNERSHIP	3,000	-	3,000
STATE REVENUE SHARING	547,746	-	547,746
MOBILE HOME LICENSES	30,000	-	30,000
ALCOHOLIC BEVERAGE LICENSES	45,000	-	45,000
HALF CENT SALES TAX	962,868	-	962,868
AIRPORT SECURITY	91,670	-	91,670
ADMINISTRATIVE CHARGES	2,708,134	(1,701,127)	1,007,007
FINES & FORFEITURES	66,000	-	66,000
BURGLAR ALARM FINES	5,000	-	5,000
CODE ENFORCEMENT FINES	8,000	-	8,000
PLANNING DEPT REVENUE	70,000	-	70,000
INTEREST ON INVESTMENTS	131,500	420,000	551,500
DOWNTOWN PO RENT	16,200	-	16,200
RENTAL OF POWER PLANT SITE	-	1,000,000	1,000,000
RENTAL OF PW FACILITIES	74,000	-	74,000
FOURTH OF JULY CONTRIBUTION	12,500	-	12,500
POLICE MISC INCOME	6,000	-	6,000
POLICE ADMIN FEES	5,000	-	5,000
MISC REVENUE	100,000	-	100,000
CONTRIBUTION FROM ELEC FUND	5,612,400	(5,612,400)	-
CONTRIBUTION FROM W/S FUND	1,001,281	-	1,001,281
CONTRIBUTION FROM SW FUND	154,300	-	154,300
CONTRIBUTION FROM HEALTH INS FUND	187,678	-	187,678
CONTRIBUTION FROM MARINA	113,882	-	113,882
UNAPPROPRIATED SURPLUS	(46,837)	46,837	-
TOTAL REVENUES & TRANSFERS	20,136,510	(4,286,745)	15,849,765
TOTAL EXPENDITURES & TRANSFERS	(SEE NEXT TWO PAGES FOR DETAIL)		19,489,821
REVENUE OVER (UNDER) EXPENDITURES			(3,640,056)

CITY OF VERO BEACH - GENERAL FUND EXPENDITURES

DEPARTMENT		FY 12-13 PROPOSED BUDGET	INCREASE (DECREASE) SALE OF ELECTRIC UTILITY	PROJECTED BUDGET
100	City Council	96,034	-	96,034
200	City Clerk	369,771	-	369,771
300	City Manager	289,856	-	289,856
600	City Hall	141,040	(37,816)	103,224
1100	City Attorney	461,980	-	461,980
1200	Human Resources	197,078	(40,000)	157,078
1300	Finance	715,695	(76,799)	638,896
1301	Information Technology	645,445	(147,764)	497,681
1302	Purchasing	378,973	(109,043)	269,930
1303	Warehouse	266,069	(65,180)	200,889
1700	Planning & Development	663,269	-	663,269
1801	Police	6,809,125	(30,305)	6,778,820
2001	Public Works - Engineering & Survey	562,780	-	562,780
2005	Public Works - Streets	1,254,771	(4,706)	1,250,065
2006	Public Works - GIS	195,854	-	195,854
3304	Public Works - Grounds Maintenance	1,809,409	29,993	1,839,402
3305	Public Works - Admin	506,908	(6,274)	500,634
3306	Public Works - Fleet Mgmt	393,980	(13,744)	380,236
3309	Public Works - Facilities Mgmt	619,953	(2,196)	617,757
9900	Non-Departmental	3,758,520	(142,854)	3,615,666
		<hr/> 20,136,510	(646,689)	19,489,821

CITY OF VERO BEACH - GENERAL FUND EXPENDITURES REDUCTION DETAIL

	City Hall	Human Resources	Finance	Info Technology	Purchasing	Warehouse	Police	Pub Wks: Streets	Pub Wks: Grnds Maint	Pub Wks: Admin	Pub Wks: Fleet Mgmt	Pub Wks: Facilities Mgmt	Non-Departmental	TOTAL
# of F/T Staff Reduced	-	-	(1)	(2)	(1)	(1)	-	-	(1)	-	(1)	-	-	(7)
Personnel Expenses														
Operating Salaries	-	-	(26,481)	(69,771)	(68,850)	(34,611)	-	-	(34,000)	-	(40,000)	-	-	(273,713)
Part Time Salaries	-	-	(31,500)	-	-	-	-	-	-	-	-	-	-	(31,500)
Overtime Salaries	-	-	-	-	-	-	-	-	-	-	25,000	-	-	25,000
Employer Costs/Benefits	-	-	(18,818)	(41,693)	(30,443)	(18,614)	-	-	(16,868)	-	(18,588)	-	-	(145,024)
Operating Expenses														
Professional Services	-	(40,000)	-	-	-	-	-	-	-	-	-	-	-	(40,000)
Utilities (incl Street Light)	(22,816)	-	-	-	(9,500)	(9,500)	(30,305)	(4,706)	-	(6,274)	(5,704)	(2,196)	(121,520)	(212,522)
Bldg Maintenance	(15,000)	-	-	-	(250)	(1,000)	-	-	-	-	-	-	-	(16,250)
Software Maintenance	-	-	-	(36,300)	-	-	-	-	-	-	-	-	-	(36,300)
Gas & Oil	-	-	-	-	-	(1,242)	-	-	-	-	-	-	-	(1,242)
Uniforms & Clothing	-	-	-	-	-	(213)	-	-	-	-	-	-	-	(213)
Vehicle Parts & Supplies	-	-	-	-	-	-	-	-	-	-	(32,685)	-	-	(32,685)
Landscape/Irrigation Matls	-	-	-	-	-	-	-	-	(13,000)	-	-	-	-	(13,000)
Interfund Services	-	-	-	-	-	-	-	-	93,861	-	58,233	-	-	152,094
Airport Land Rent	-	-	-	-	-	-	-	-	-	-	-	-	(21,334)	(21,334)
	(37,816)	(40,000)	(76,799)	(147,764)	(109,043)	(65,180)	(30,305)	(4,706)	29,993	(6,274)	(13,744)	(2,196)	(142,854)	(646,689)

City of Vero Beach

Staffing Levels

Fiscal Year 12-13 Proposed Budget vs Projected without Electric Utility

Dept	Dept Description	Account	Positions Proposed for FY 12-13	Increase (Decrease) After Electric Utility Sale	New Total Budgeted Positions
0100	City Council	001.0100.511.123002	5	-	5
0200	City Clerk	001.0200.512.123002	4	-	4
0300	City Manager	001.0300.512.123002	2	-	2
1100	City Attorney	001.1100.514.123002	4	-	4
1200	Human Resources	001.1200.513.123002	2	-	2
1300	Finance	001.1300.513.123002	9	(1)	8 *
1301	Information Technology	001.1301.513.123002	7	(2)	5
1302	Purchasing	001.1302.513.123002	4	(1)	3
1303	Warehouse	001.1303.513.123002	4	(1)	3
1700	Planning & Development	001.1700.515.123002	7	-	7
1801	Police	001.1801.521.123002	74	-	74
2001	Public Works - Engineering & Survey	001.2001.519.123002	6	-	6
2002	Public Works - Streets	001.2005.541.123002	18	-	18
2006	Public Works - GIS	001.2006.519.123002	3	-	3
3304	Public Works - Grounds Maintenance	001.3304.572.123002	33	(1)	32
3305	Public Works - Admin	001.3305.519.123002	5	-	5
3306	Public Works - Fleet Mgmt	001.3306.519.123002	9	(1)	8
3309	Public Works - Facilities Mgmt	001.3309.519.123002	7	-	7
Total General Fund			202.5	(7)	196

* also includes elimination of 3 Part Time cashier positions

ATTACHMENT B

IDEAS FOR AFTER ELECTRIC DEPARTMENT IS SOLD

Assumptions based upon current information – subject to change.

- 1.) Ad Valorem taxes will be the primary source of discretionary revenue to the City of Vero Beach (COVB) after the sale.
- 2.) Ad Valorem taxes received in FY 2010-2011 were \$4,238,000, with a millage rate of 1.9367 (CAFR 2011), which represents \$2,188,258 per 1.0 mill of property tax. The unaudited year to date results for FY 2011-2012 are \$4,241,000 taxes collected at a millage rate of 2.0336, which represents \$2,085,465 per 1.0 mill of property tax. Included is the projection for FY 2012-2013 where, at the prior year millage rate of 2.0336 discussed at the August 7, 2012 Council workshop, total ad valorem tax revenues would be \$4,140,997, or \$2,036,289 per 1.0 mill of tax rate (based on the 3 year average collection rate of 97%).
- 3.) The City had metered sales of electric power of \$82,512,347 (CAFR 2011). If there is a rate differential of 31% (see FMEA rate comparison) using last year's differential, there would be a savings of \$25,578,827 to all ratepayers.

Using 43% as the basis for calculation based upon the number of meters within the COVB, there would be a savings of approximately \$10,998,000 annually within the City. An FPL presentation (included) placed their projected savings was \$10,870,000.

- 4.) COVB will have an annual shortfall of approximately \$3.6 million in the General Fund due to changes in revenues (including transfers from the electric utility) as well as reductions in projected expenses after the sale of the Electric Utility (see Finance Director's calculation based upon early assessments).
- 5.) COVB will retain \$30,000,000 in unencumbered cash and investments from the Electric Utility at the contract closing and gain \$10,000,000 from the purchase price proceeds, after expenses. This would provide \$40,000,000 for COVB to offset lost revenues.
- 6.) COVB will retain the policy that will cap transfers from remaining utilities at 6%.

COVB will retain the same level of service in the respective departments while continuing to reduce cost.

OPTIONS FOR GOING FORWARD

1. Use net funds from the sale of the electric system to supplement revenues and keep services at a constant level while, at the same time, incrementally increasing Ad Valorem taxes so as not to have a dramatic impact to taxpayers. Based upon the assumption of the funds remaining after the sale, there would be approximately a 7-10 year transition period.
2. Reduce service levels and cut costs utilizing methods such as consolidation of services with the County or contracting of services with continued reduction of staff. The funds from the sale could be used to pay for the contracted services.
3. Use the funds from the sale to offset the expected revenue shortfall. This would allow approximately 7 to 10 years to seek out new revenue sources.
4. Use proceeds to reduce debt which would allow other options for debt service funding.
5. Establish a financial policy that would set the appropriate reserve amount which would pre-determine new revenue needs while setting the amount of the sale proceeds that could be used for annual expenditures.
6. Continue cost reduction measures either by outsourcing or organizational structure changes.
7. Use sale proceeds to pay down pension debt allowing optional use of funds.

Note: It would be presumed that a combination of the options will be use, and, over time, policy changes will be made by future City Councils to adjust to current issues.

COMPARISON OF RESIDENTIAL ELECTRIC RATES PER 1,000 kw
(FMEA) – MONTH OF JUNE

	Vero Beach	FPL	Difference	%
2009	158.82	104.37	54.45	52%
2010	121.45	92.00	29.45	32%
2011	109.14	94.22	14.92	15%
2012	121.43	92.70	28.78	31%

6/2009

COMPARISON OF RESIDENTIAL ELECTRIC RATES COMPILED BY FLORIDA MUNICIPAL ELECTRIC ASSOCIATION, INC. - www.publicpower.com

June 2009	CITY	Customer Charge	750 KWH			1,000 KWH			2,500 KWH			Additional Tax
			Base Rate (Includes Customer Charge)	Fuel or Cost Adjustment	Total	Base Rate (Includes Customer Charge)	Fuel or Cost Adjustment	Total	Base Rate (Includes Customer Charge)	Fuel or Cost Adjustment	Total	
	ALACHUA	8.00	67.85	29.25	97.10	87.80	39.00	126.80	207.50	97.50	305.00	10%
	BARTOW	6.70	53.07	57.68	110.75	68.52	76.91	145.43	161.25	192.28	353.53	10%
	BLOUNTSTOWN	3.50	75.61	0.00	75.61	131.71	0.00	131.71	324.02	0.00	324.02	5%
	BUSHNELL	AR	75.39	48.75	124.14	98.05	65.00	163.05	234.03	162.50	396.53	10%
	CHATTAHOOCHEE		69.20	15.08	84.28	90.10	20.11	110.21	178.00	50.28	228.28	NONE
	CLEWISTON	AR	71.53	27.92	99.44	93.20	37.22	130.42	223.50	93.05	316.55	10%
	FORT MEADE	AR	71.39	61.50	132.89	90.86	82.00	172.86	207.71	205.00	412.71	10%
	FORT PIERCE	AR	71.43	36.75	108.18	95.84	49.00	144.84	242.30	122.50	364.80	10%
	GAINESVILLE	G	47.10	45.75	92.85	71.60	61.00	132.60	218.60	152.50	371.10	10%
	GREEN COVE SPRINGS	AR	68.75	38.62	107.37	90.50	51.49	141.99	221.00	128.72	349.72	3%
	HAVANA	AR	68.63	49.94	118.57	89.50	66.58	156.08	214.75	166.45	381.20	NONE
	HOMESTEAD	G	59.60	36.71	96.31	77.60	48.95	126.55	185.60	122.38	307.98	10%
	JACKSONVILLE	G	47.10	41.36	88.46	60.97	55.14	116.11	144.18	137.85	282.03	10%
	JACKSONVILLE BEACH	AR	59.68	44.88	104.56	78.07	59.84	137.91	188.43	149.60	338.03	NONE
	KEY WEST	G, AR	102.25	14.63	116.87	134.17	19.50	153.67	325.72	48.75	374.47	NONE
	KISSIMMEE	G, AR	102.50	1.65	104.15	133.27	2.20	135.47	349.55	5.50	355.05	8%
	LAKE WORTH	G, AR	88.05	6.00	94.05	117.40	8.00	125.40	323.50	20.00	343.50	10%
	LAKELAND	G	45.87	42.68	88.55	58.49	56.90	115.39	146.73	142.25	288.98	10%
	LEESBURG	AR	67.73	46.31	114.04	86.83	61.75	148.58	201.46	154.38	355.84	10%
	MOORE HAVEN		64.60	23.10	87.70	83.30	30.80	114.10	195.50	77.00	272.50	10%
	MOUNT DORA		76.32	34.33	110.65	99.10	45.77	144.87	235.74	114.43	350.17	10%
	NEW SMYRNA BEACH	G	62.98	31.28	94.26	82.10	41.70	123.80	196.77	104.25	301.02	9.25%
	NEWBERRY	AR	62.63	41.52	104.15	81.00	55.36	136.36	191.25	138.40	329.65	10%
	OCALA	AR	65.81	41.41	107.21	84.63	55.21	139.84	197.58	138.03	335.61	10%
	ORLANDO	G	60.31	31.55	91.87	77.75	42.07	119.82	197.38	120.18	317.55	10%
	QUINCY		65.74	29.70	95.44	85.65	39.60	125.25	205.13	99.00	304.13	NONE
	ST. CLOUD	G	62.73	32.81	95.54	80.86	43.75	124.61	205.27	124.98	330.25	8%
	STARKE	AR	N/A	58.58	113.00	75.95	72.56	148.51	230.02	181.40	411.42	10%
	TALLAHASSEE	G	50.18	57.04	107.22	64.80	76.05	140.85	152.52	190.13	342.65	10%
	VERO BEACH	G, AR	64.29	56.63	120.92	83.31	75.51	158.82	197.46	188.78	386.24	10%
	WAUCHULA		66.37	33.38	99.75	85.62	44.51	130.13	201.12	111.28	312.40	10%
	WILLISTON		69.38	37.88	107.26	89.84	50.50	140.34	212.60	126.25	338.85	5%
	WINTER PARK		49.80	42.00	91.80	63.72	56.00	119.72	162.26	155.01	317.27	10%
	FL POWER & LIGHT *	G	39.49	40.13	79.62	50.86	53.51	104.37	134.63	148.78	283.41	APPL
	GULF POWER *	G	48.14	43.19	91.33	60.85	57.58	118.43	137.13	143.95	281.08	TAXES
	PROGRESS ENERGY*	G	49.80	42.00	91.80	63.72	56.00	119.72	162.26	155.00	317.26	ADD
	TAMPA ELECTRIC**	G	42.65	35.99	86.03	53.37	47.99	111.21	132.68	134.98	292.3	ADD

*Rates for municipal utilities INCLUDE payment-in-lieu of tax to the city's general fund. Rates for investor-owned utilities DO NOT INCLUDE franchise fee payments, which average 6% across Florida. AR = FMPA All Requirements: G = Generating utility. **Total includes conservation, capacity, environmental and refund credit (if applicable).

COMPARISON OF COMMERCIAL ELECTRIC RATES COMPILED BY FLORIDA MUNICIPAL ELECTRIC ASSOCIATION, INC. - www.publicpower.com

CITY	Non-Demand - 750 KWH			Non-Demand - 1,500 KWH			30 KW - 6,000 KWH			40 KW-10,000 KWH		
	Base Rate (Includes Customer Charge)	Fuel or Cost Adjustment	Total	Base Rate (Includes Customer Charge)	Fuel or Cost Adjustment	Total	Base Rate (Includes Customer Charge)	Fuel or Cost Adjustment	Total	Base Rate (Includes Customer Charge)	Fuel or Cost Adjustment	Total
ALACHUA	74.00	29.25	103.25	140.00	58.50	198.50	546.60	234.00	780.60	836.50	390.00	1,226.50
BARTOW	66.70	57.68	124.38	126.70	115.37	242.07	523.28	461.46	984.74	771.18	769.10	1,540.28
BLOUNTSTOWN	114.70	0.00	114.70	222.40	0.00	222.40	868.59	0.00	868.59	1,442.98	0.00	1,442.98
BUSHNELL	85.30	48.75	134.05	163.19	97.50	260.69	630.55	390.00	1,020.55	1,046.00	650.00	1,696.00
CHATTAHOOCHEE	64.58	15.08	79.66	121.65	30.17	151.82	464.10	120.67	584.77	768.50	201.12	969.62
CLEWISTON	89.33	27.92	117.24	164.85	55.83	220.68	639.70	223.32	863.02	1,002.50	372.20	1,374.70
FORT MEADE	80.51	61.50	142.01	143.73	123.00	266.73	523.08	492.00	1,015.08	860.25	820.00	1,680.25
FORT PIERCE	78.57	36.75	115.32	151.30	73.50	224.80	628.74	294.00	922.74	954.00	490.00	1,444.00
GAINESVILLE	62.31	45.75	108.06	109.74	91.50	201.24	503.10	366.00	869.10	659.70	610.00	1,269.70
GREEN COVE SPRINGS	74.25	38.62	112.87	142.50	77.23	219.73	631.00	308.93	939.93	955.00	514.89	1,469.89
HAVANA	68.63	49.84	118.57	131.25	99.87	231.12	507.00	399.48	906.48	841.00	665.80	1,506.80
HOMESTEAD	67.42	36.71	104.13	127.19	73.43	200.62	569.37	293.70	863.07	861.47	489.50	1,350.97
JACKSONVILLE	46.51	41.36	87.87	84.99	82.71	167.70	315.79	330.84	646.63	520.95	551.40	1,072.35
JACKSONVILLE BEACH	61.18	44.88	106.06	116.36	89.76	206.12	447.42	359.04	806.46	741.70	598.40	1,340.10
KEY WEST	106.46	14.63	121.09	205.91	29.25	235.16	802.61	117.00	919.61	1,333.01	195.00	1,528.01
KISSIMMEE	111.80	1.65	113.45	212.52	3.30	215.82	930.94	13.20	944.14	1,425.64	22.00	1,447.64
LAKE WORTH	101.02	6.00	107.02	202.05	12.00	214.05	949.80	48.00	997.80	1,476.00	80.00	1,556.00
LAKELAND	49.89	42.68	92.57	89.79	85.35	175.14	371.16	341.40	712.56	528.61	569.00	1,097.61
LEESBURG	73.00	46.31	119.31	135.59	92.63	228.21	527.67	370.50	898.17	793.12	617.50	1,410.62
MOORE HAVEN	74.43	23.10	97.53	140.35	46.20	186.55	594.80	184.80	779.60	878.50	308.00	1,186.50
MOUNT DORA	86.32	34.33	120.65	154.65	68.66	223.31	509.98	274.64	784.62	794.17	457.73	1,251.90
NEW SMYRNA BEACH	61.92	31.28	93.20	117.80	62.55	180.35	453.05	250.20	703.25	751.05	417.00	1,168.05
NEWBERRY	70.28	41.52	111.80	133.05	83.04	216.09	509.70	332.16	841.86	844.50	553.60	1,274.50
OCALA	68.56	41.41	109.97	124.90	82.82	207.72	504.45	331.26	835.71	758.95	552.10	1,311.05
ORLANDO	64.64	33.63	98.27	119.03	67.26	186.29	456.06	269.04	725.10	660.10	448.40	1,108.50
QUINCY	124.75	25.70	150.45	249.30	59.40	308.70	492.22	357.60	849.82	739.77	556.00	1,295.77
ST. CLOUD	67.23	34.97	102.20	123.79	69.95	193.74	474.30	279.78	754.08	686.50	466.30	1,152.80
STARKE	76.50	54.42	130.92	144.00	108.84	252.84	549.00	435.36	984.36	909.00	725.60	1,600.60
TALLAHASSEE	39.82	57.04	96.85	71.72	114.08	185.80	444.98	456.30	901.28	609.00	760.50	1,369.50
VERO BEACH	66.01	56.63	122.64	123.98	113.27	237.25	513.78	453.06	966.84	793.48	755.10	1,548.58
WAUCHULA	85.10	33.38	118.48	143.60	66.77	210.37	619.10	267.06	886.16	933.80	445.10	1,378.90
WILLISTON	79.04	37.88	116.92	143.07	75.75	218.82						
WINTER PARK	52.91	44.50	97.41	95.19	89.00	184.19	307.62	355.98	663.60	468.52	593.30	1,061.82
FL POWER & LIGHT *	46.61	42.71	89.32	84.73	85.43	170.16	359.75	341.64	701.39	502.35	569.40	1,071.75
GULF POWER *	56.17	43.19	99.36	99.34	86.37	185.71	345.08	345.48	690.56	497.60	575.80	1,073.40
PROGRESS ENERGY*	52.90	44.50	97.40	95.20	89.00	184.19	307.62	355.98	663.60	468.52	593.30	1,061.82
TAMPA ELECTRIC**	45.28	38.62	91.07	80.06	77.24	171.63	288.72	308.94	654.96	474.20	514.90	1,084.60

*Rates for municipal utilities INCLUDE payment-in-lieu of tax to the city's general fund. Rates for investor-owned utilities DO NOT INCLUDE franchise fee payments, which average 6% across Florida. AR = FMPA All Requirements: G = Generating utility. **Total includes conservation, capacity, environmental and refund credit (if applicable).

6/20/10

COMPARISON OF RESIDENTIAL ELECTRIC RATES COMPILED BY FLORIDA MUNICIPAL ELECTRIC ASSOCIATION, INC. - www.publicpower.com

June 2010			1,000 KWH			A	2,500 KWH			B	
CITY		Customer Charge	Base Rate (Includes Customer Charge)	Fuel or Cost Adjustment	Total	Total with 6% franchise fee payment*	Base Rate (Includes Customer Charge)	Fuel or Cost Adjustment	Total	Total with 6% franchise fee payment*	Additional Tax
ALACHUA		9.00	100.00	21.00	121.00		251.50	52.50	304.00		10%
BARTOW		6.70	68.52	71.02	139.54		161.25	177.55	338.80		10%
BLOUNTSTOWN		3.50	131.71	0.00	131.71		324.02	0.00	324.02		5%
BUSHNELL	AR	7.40	98.05	65.00	163.05		234.03	162.50	396.53		10%
CHATTAHOOCHEE		6.50	90.10	42.74	132.84		178.00	106.85	284.85		NONE
CLEWISTON	AR	6.50	93.20	27.39	120.59		223.50	68.48	291.98		10%
FORT MEADE	AR	12.96	89.56	72.00	161.56		204.46	180.00	384.46		10%
FORT PIERCE	AR	6.01	95.84	44.00	139.84		242.30	110.00	352.30		10%
GAINESVILLE	G	8.45	74.45	56.00	130.45		227.45	140.00	367.45		10%
GREEN COVE SPRINGS	AR	6.00	90.50	48.48	138.98		221.00	121.19	342.19		NONE
HAVANA	AR	6.00	89.50	58.67	148.17		214.75	146.68	361.43		NONE
HOMESTEAD	G	5.60	77.60	43.42	121.01		185.60	122.38	307.98		10%
JACKSONVILLE	G	5.50	66.30	44.16	110.46		157.50	110.40	267.90		10%
JACKSONVILLE BEACH	AR	4.50	78.07	59.84	137.91		188.43	149.60	338.03		NONE
KEY WEST	G, AR	6.75	139.95	-2.95	137.00		339.75	-7.38	332.38		NONE
KISSIMMEE	G, AR	10.17	133.27	-16.56	116.71		349.55	-41.40	308.15		8%
LAKE WORTH	G, AR	8.50	125.00	1.00	126.00		344.30	2.50	346.80		10%
LAKELAND	G	8.00	59.54	51.25	110.79		149.34	128.13	277.47		10%
LEESBURG	AR	10.62	91.91	38.00	129.91		213.85	95.00	308.85		10%
MOORE HAVEN		8.50	83.30	31.90	115.20		195.50	79.75	275.25		10%
MOUNT DORA		8.44	46.42	95.04	141.46		103.39	237.60	340.99		10%
NEW SMYRNA BEACH	G	5.65	82.10	37.70	119.80		196.77	94.25	291.02		9.25%
NEWBERRY	AR	7.50	81.00	55.36	136.36		191.25	138.40	329.65		10%
OCALA	AR	9.33	84.63	52.57	137.20		197.58	131.43	329.01		10%
ORLANDO	G	8.00	77.75	42.07	119.82		197.38	120.18	317.55		10%
QUINCY		6.00	85.65	42.60	128.25		205.13	106.50	311.63		NONE
ST. CLOUD	G	8.32	80.86	43.75	124.61		205.27	124.98	330.25		8%
STARKE	AR	N/A	75.95	55.09	131.04		230.02	137.73	367.75		10%
TALLAHASSEE	G	6.32	64.80	64.70	129.50		152.52	161.75	314.27		10%
VERO BEACH	G, AR	7.95	51.95	69.50	121.45		155.45	173.75	329.20		10%
WAUCHULA		8.62	85.62	25.31	110.93		201.12	63.28	264.40		10%
WILLISTON		8.00	89.84	56.00	145.84		212.60	140.00	352.60		5%
WINTER PARK		9.35	74.20	51.63	133.38	145.49	188.95	172.63	361.58	383.27	10%
FL POWER & LIGHT *	G	5.90	53.43	38.57	92.00	97.52	139.74	111.43	251.17	266.24	APPL
GULF POWER *	G	10.00	69.31	53.71	123.02	130.40	158.28	134.28	292.56	310.11	TAXES
PROGRESS ENERGY*	G	8.76	77.62	46.11	123.73	131.15	197.28	130.28	327.55	347.20	ADD
TAMPA ELECTRIC**	G	10.50	55.45	41.67	109.91	116.50	137.88	119.18	289.04	306.38	ADD

*Rates for municipal utilities INCLUDE payment-in-lieu of tax to the city's general fund. Rates for investor-owned utilities DO NOT INCLUDE franchise fee payments. Columns A and B include average 6% franchise fee for IOUs. AR = FMPA All Requirements; G = Generating utility. **Total includes conservation, capacity, environmental and refund credit (if applicable).

COMPARISON OF COMMERCIAL ELECTRIC RATES COMPILED BY FLORIDA MUNICIPAL ELECTRIC ASSOCIATION, INC. - www.publicpower.com

CITY	Non-Demand - 750 KWH			Non-Demand - 1,500 KWH			30 KW - 6,000 KWH			40 KW-10,000 KWH		
	Base Rate (Includes Customer Charge)	Fuel or Cost Adjustment	Total	Base Rate (Includes Customer Charge)	Fuel or Cost Adjustment	Total	Base Rate (Includes Customer Charge)	Fuel or Cost Adjustment	Total	Base Rate (Includes Customer Charge)	Fuel or Cost Adjustment	Total
ALACHUA	83.50	15.75	99.25	155.50	31.50	187.00	670.50	126.00	796.50	1,015.00	210.00	1,225.00
BARTOW	66.70	53.27	119.97	126.70	106.53	233.23	523.28	426.12	949.40	771.18	710.20	1,481.38
BLOUNTSTOWN	114.70	0.00	114.70	222.40	0.00	222.40	868.59	0.00	868.59	1,442.98	0.00	1,442.98
BUSHNELL	85.30	48.75	134.05	163.19	97.50	260.69	630.55	390.00	1,020.55	1,046.00	650.00	1,696.00
CHATTAHOOCHEE	64.58	32.06	96.64	121.65	64.11	185.76	464.10	256.45	720.55	768.50	427.41	1,195.91
CLEWISTON	89.33	20.54	109.87	164.85	41.09	205.94	639.70	164.34	804.04	1,002.50	273.90	1,276.40
FORT MEADE	85.23	54.00	139.23	153.18	108.00	261.18	560.88	432.00	992.88	923.28	720.00	1,643.28
FORT PIERCE	78.57	33.00	111.57	151.30	66.00	217.30	628.74	264.00	892.74	954.00	440.00	1,394.00
GAINESVILLE	72.54	42.00	114.54	121.37	84.00	205.37	558.68	336.00	894.68	751.50	560.00	1,311.50
GREEN COVE SPRINGS	74.25	36.36	110.61	142.50	72.72	215.22	631.00	290.86	921.86	955.00	484.77	1,439.77
HAVANA	68.63	44.00	112.63	131.25	88.01	219.26	507.00	352.02	859.02	841.00	586.70	1,427.70
HOMESTEAD	67.42	36.71	104.13	127.19	73.43	200.62	569.37	293.70	863.07	861.47	489.50	1,350.97
JACKSONVILLE	50.79	33.12	83.91	92.77	66.24	159.01	344.68	262.96	609.64	568.60	441.60	1,010.20
JACKSONVILLE BEACH	61.18	44.88	106.06	116.36	89.76	206.12	447.42	359.04	806.46	741.70	598.40	1,340.10
KEY WEST	111.05	-2.21	108.83	214.77	-4.43	210.35	837.12	-17.70	819.42	1,390.32	-29.50	1,360.82
KISSIMMEE	111.80	-12.42	99.38	212.52	-24.84	187.68	930.94	-99.36	831.58	1,425.64	-165.60	1,260.04
LAKE WORTH	106.48	0.75	107.18	212.85	1.50	214.35	1,007.70	6.00	1,013.70	1,562.00	10.00	1,572.00
LAKELAND	51.81	38.44	90.25	93.61	76.87	170.48	377.45	307.50	684.95	539.08	512.50	1,051.58
LEESBURG	76.97	28.50	105.47	143.33	57.00	200.33	569.88	228.00	797.88	849.12	380.00	1,229.12
MOORE HAVEN	74.43	23.93	98.36	140.35	47.85	188.20	594.80	191.40	786.20	878.50	319.00	1,197.50
MOUNT DORA	47.48	71.28	118.76	75.96	142.56	218.52	189.24	570.24	759.48	256.54	950.40	1,206.94
NEW SMYRNA BEACH	61.92	28.28	90.20	117.80	56.55	174.35	453.05	226.20	679.25	751.05	377.00	1,128.05
NEWBERRY	70.28	41.52	111.80	133.05	83.04	216.09	509.70	332.16	841.86	844.50	553.60	1,274.50
OCALA	68.56	39.43	107.99	124.90	78.86	203.76	505.95	315.42	821.37	760.45	525.70	1,286.15
ORLANDO	64.64	33.63	98.27	119.03	67.26	186.29	456.06	269.04	725.10	660.10	448.40	1,108.50
QUINCY	78.83	31.95	110.78	137.05	63.90	200.95	492.22	375.60	867.82	739.77	586.00	1,325.77
ST. CLOUD	67.23	34.97	102.20	123.79	69.95	193.74	474.30	279.78	754.08	686.50	466.30	1,152.80
STARKE	76.50	41.32	117.82	144.00	82.64	226.64	549.00	330.54	879.54	909.00	550.90	1,459.90
TALLAHASSEE	39.82	48.53	88.34	71.72	97.05	168.77	444.98	388.20	833.18	609.00	647.00	1,256.00
VERO BEACH	46.80	52.13	98.93	84.60	104.25	188.85	356.30	417.00	773.30	526.00	695.00	1,221.00
WAUCHULA	85.10	18.98	104.08	143.60	37.97	181.57	619.10	151.86	770.96	933.80	253.10	1,186.90
WILLISTON	79.04	42.00	121.04	143.07	84.00	227.07						
WINTER PARK	61.48	50.31	111.79	110.62	100.66	211.28	371.50	402.48	773.98	565.82	670.80	1,236.62
FL POWER & LIGHT *	47.76	31.36	79.12	88.62	62.72	151.34	382.05	250.86	632.91	535.30	418.10	953.40
GULF POWER *	62.40	40.28	102.68	111.79	80.57	192.36	393.20	322.26	715.46	577.80	537.10	1,114.90
PROGRESS ENERGY*	61.24	36.92	98.16	110.90	73.85	184.74	380.77	295.38	676.15	577.89	492.30	1,070.19
TAMPA ELECTRIC**	46.84	33.88	90.19	83.18	67.76	169.86	301.20	271.02	647.88	495.00	451.70	1,072.80

*Rates for municipal utilities INCLUDE payment-in-lieu of tax to the city's general fund. Rates for investor-owned utilities DO NOT INCLUDE franchise fee payments, which average 6% across Florida. AR = FMPA All Requirements: G = Generating utility. **Total includes conservation, capacity, environmental and refund credit (if applicable).

6/2011

COMPARISON OF RESIDENTIAL ELECTRIC RATES COMPILED BY FLORIDA MUNICIPAL ELECTRIC ASSOCIATION, INC. - www.publicpower.com

June 2011		1,000 KWH				A	2,500 KWH			B	
CITY		Customer Charge	Base Rate (Includes Customer Charge)	Fuel or Cost Adjustment	Total	Total with 6% franchise fee payment*	Base Rate (Includes Customer Charge)	Fuel or Cost Adjustment	Total	Total with 6% franchise fee payment*	Additional Tax
ALACHUA		9.00	100.00	25.00	125.00		251.50	62.50	314.00		10%
BARTOW		6.70	68.52	68.83	137.35		161.25	172.08	333.33		10%
BLOUNTSTOWN		3.50	131.71	0.00	131.71		324.02	0.00	324.02		5%
BUSHNELL	AR	7.40	98.05	39.00	137.05		234.03	97.50	331.53		10%
CHATTAHOOCHEE		6.50	100.10	32.10	132.20		240.50	80.24	320.74		NONE
CLEWISTON	AR	6.50	93.20	26.68	119.88		223.50	66.70	290.20		10%
FORT MEADE	AR	12.96	89.56	37.00	126.56		204.46	92.50	296.96		10%
FORT PIERCE	AR	6.01	91.84	34.00	125.84		232.30	85.00	317.30		10%
GAINESVILLE	G	8.45	75.95	52.00	127.95		228.95	130.00	358.95		10%
GREEN COVE SPRINGS	AR	6.00	90.50	38.17	128.67		221.00	95.44	316.44		NONE
HAVANA	AR	6.00	89.50	54.94	144.44		214.75	137.35	352.10		NONE
HOMESTEAD	G	5.60	77.60	41.42	119.02		185.60	122.38	307.98		10%
JACKSONVILLE	G	5.50	69.46	50.64	120.10		165.40	126.60	292.00		10%
JACKSONVILLE BEACH	AR	4.50	79.07	50.84	129.91		190.93	127.10	318.03		NONE
KEY WEST	G, AR	6.75	139.95	-4.95	135.00		339.75	-12.38	327.38		NONE
KISSIMMEE	G, AR	10.17	133.27	-31.80	101.47		349.55	-79.50	270.05		8%
LAKE WORTH	G, AR	8.90	136.50	-10.00	126.50		382.90	-25.00	357.90		10%
LAKELAND	G	8.00	59.52	50.50	110.02		149.30	126.25	275.55		10%
LEESBURG	AR	10.66	92.27	33.50	125.77		214.68	83.75	298.43		10%
MOORE HAVEN		8.50	83.30	33.30	116.60		195.50	83.25	278.75		10%
MOUNT DORA		8.61	47.35	90.04	137.39		105.46	225.10	330.56		10%
NEW SMYRNA BEACH	G	5.65	82.10	31.41	113.51		196.77	78.53	275.30		9.25%
NEWBERRY	AR	7.50	107.50	21.00	128.50		257.50	52.50	310.00		10%
OCALA	AR	9.33	84.63	34.71	119.34		197.58	86.78	284.36		10%
ORLANDO	G	8.00	77.75	42.07	119.82		197.38	120.18	317.55		10%
QUINCY		6.00	85.65	22.50	108.15		205.13	56.25	261.38		NONE
ST. CLOUD	G	8.32	80.86	43.75	124.61		205.27	124.98	330.25		8%
STARKE	AR	N/A	75.95	45.95	121.90		230.02	114.88	344.90		10%
TALLAHASSEE	G	6.39	65.51	58.03	123.54		154.19	145.08	299.27		10%
VERO BEACH	G, AR	8.14	53.14	56.00	109.14		159.04	140.00	299.04		10%
WAUCHULA		8.62	85.62	51.77	137.39		201.12	129.43	330.55		10%
WILLISTON		8.00	89.84	40.00	129.84		212.60	100.00	312.60		5%
WINTER PARK		9.35	74.20	44.80	119.00	126.14	188.95	127.01	315.96	334.92	10%
FL POWER & LIGHT *	G	5.90	56.22	38.00	94.22	99.87	146.71	110.00	256.71	272.11	APPL
GULF POWER *	G	10.00	68.29	51.31	119.60	126.78	155.73	128.28	284.01	301.05	TAXES
PROGRESS ENERGY*	G	8.76	71.75	44.61	116.36	123.34	182.60	126.53	309.13	327.68	ADD
TAMPA ELECTRIC**	G	10.50	55.45	38.75	104.34	110.60	137.88	111.88	275.11	291.62	ADD

*Rates for municipal utilities INCLUDE payment-in-lieu of tax to the city's general fund. Rates for investor-owned utilities DO NOT INCLUDE franchise fee payments. Columns A and B include average 6% franchise fee for IOUs. AR = FMPA All Requirements; G = Generating utility. **Total includes conservation, capacity, environmental and refund credit (if applicable).

COMPARISON OF COMMERCIAL ELECTRIC RATES COMPILED BY FLORIDA MUNICIPAL ELECTRIC ASSOCIATION, INC. - www.publicpower.com

CITY	Non-Demand - 750 KWH			Non-Demand - 1,500 KWH			30 KW - 6,000 KWH			40 KW-10,000 KWH		
	Base Rate (Includes Customer Charge)	Fuel or Cost Adjustment	Total	Base Rate (Includes Customer Charge)	Fuel or Cost Adjustment	Total	Base Rate (Includes Customer Charge)	Fuel or Cost Adjustment	Total	Base Rate (Includes Customer Charge)	Fuel or Cost Adjustment	Total
ALACHUA	83.00	18.75	101.75	155.00	37.50	192.50	670.50	150.00	820.50	1,015.00	250.00	1,265.00
BARTOW	66.70	51.62	118.32	126.70	103.25	229.95	523.28	412.98	936.26	771.18	688.30	1,459.48
BLOUNTSTOWN	114.70	0.00	114.70	222.40	0.00	222.40	868.59	0.00	868.59	1,442.98	0.00	1,442.98
BUSHNELL	85.30	29.25	114.55	163.19	58.50	221.69	630.55	234.00	864.55	1,046.00	390.00	1,436.00
CHATTAHOOCHEE	83.33	24.07	107.40	159.15	48.15	207.30	N/A	N/A	N/A	N/A	N/A	N/A
CLEWISTON	89.33	20.01	109.34	164.85	40.02	204.87	639.70	160.08	799.78	1,002.50	266.80	1,269.30
FORT MEADE	85.23	27.75	112.98	153.18	55.50	208.68	560.88	222.00	782.88	923.28	370.00	1,293.28
FORT PIERCE	76.39	25.50	101.89	146.93	51.00	197.93	617.16	204.00	821.16	934.70	340.00	1,274.70
GAINESVILLE	79.98	39.00	118.98	135.78	78.00	213.78	611.78	312.00	923.78	837.00	520.00	1,357.00
GREEN COVE SPRINGS	74.25	28.63	102.88	142.50	57.26	199.76	631.00	229.04	860.04	955.00	381.74	1,336.74
HAVANA	68.63	41.21	109.84	131.25	82.41	213.66	507.00	329.64	836.64	841.00	549.40	1,390.40
HOMESTEAD	67.42	36.71	104.13	127.19	73.43	200.62	569.37	293.70	863.07	861.47	489.50	1,350.97
JACKSONVILLE	53.37	37.98	91.35	97.50	75.96	173.46	362.23	303.84	666.07	597.55	506.40	1,103.95
JACKSONVILLE BEACH	61.93	38.13	100.06	117.86	76.26	194.12	453.42	305.04	758.46	751.70	508.40	1,260.10
KEY WEST	111.05	-3.71	107.33	214.77	-7.43	207.35	837.12	-29.70	807.42	1,390.32	-49.50	1,340.82
KISSIMMEE	111.80	-23.85	87.95	212.52	-47.70	164.82	930.94	-190.80	740.14	1,425.64	-318.00	1,107.64
LAKE WORTH	126.25	-7.50	118.75	234.25	-15.00	219.25	1,034.10	-60.00	1,074.10	1,696.00	-100.00	1,596.00
LAKELAND	51.79	37.87	89.66	93.58	75.75	169.33	377.33	303.00	680.33	538.89	505.00	1,043.89
LEESBURG	77.27	25.13	102.40	143.89	50.25	194.14	577.06	201.00	778.06	861.16	335.00	1,196.16
MOORE HAVEN	74.43	24.98	99.41	140.35	49.95	190.30	594.80	199.80	794.60	878.50	333.00	1,211.50
MOUNT DORA	48.43	67.53	115.96	77.48	135.06	212.54	192.96	540.24	733.20	261.58	900.40	1,161.98
NEW SMYRNA BEACH	61.92	23.56	85.48	117.80	47.12	164.92	453.05	188.46	641.51	751.05	314.10	1,065.15
NEWBERRY	90.15	15.75	105.90	172.80	31.50	204.30	721.80	126.00	847.80	1,093.00	210.00	1,274.50
OCALA	68.56	26.03	94.59	124.90	52.07	176.97	505.95	208.26	714.21	760.45	347.10	1,107.55
ORLANDO	64.64	33.63	98.27	119.03	67.26	186.29	456.06	269.04	725.10	660.10	448.40	1,108.50
QUINCY	78.83	16.87	95.70	137.05	40.95	178.00	492.22	255.00	747.22	739.77	385.00	1,224.77
ST. CLOUD	67.23	34.97	102.20	123.79	69.95	193.74	474.30	279.78	754.08	686.50	466.30	1,152.80
STARKE	76.50	34.46	110.96	144.00	68.93	212.93	549.00	275.70	824.70	909.00	459.50	1,368.50
TALLAHASSEE	40.26	43.52	83.78	72.52	87.05	159.56	449.94	348.18	798.12	615.78	580.30	1,196.08
VERO BEACH	47.91	42.00	89.91	86.61	84.00	170.61	364.39	336.00	700.39	537.89	560.00	1,097.89
WAUCHULA	85.10	38.83	123.93	143.60	77.66	221.26	619.10	310.62	929.72	933.80	517.70	1,451.50
WILLISTON	79.04	30.00	109.04	143.07	60.00	203.07						
WINTER PARK	61.48	36.66	98.14	110.62	73.33	183.95	371.50	293.28	664.78	565.82	488.80	1,054.62
FL POWER & LIGHT *	49.54	31.15	80.69	92.20	62.30	154.50	402.72	249.18	651.90	563.04	415.30	978.34
GULF POWER *	61.62	38.48	100.10	110.25	76.97	187.22	387.80	307.86	695.66	568.80	513.10	1,081.90
PROGRESS ENERGY*	57.89	35.82	93.71	104.19	71.64	175.83	356.23	286.56	642.79	536.49	477.60	1,014.09
TAMPA ELECTRIC**	46.84	31.69	85.61	83.18	63.38	160.71	301.20	253.50	611.28	495.00	422.50	1,011.80

*Rates for municipal utilities INCLUDE payment-in-lieu of tax to the city's general fund. Rates for investor-owned utilities DO NOT INCLUDE franchise fee payments, which average 6% across Florida. AR = FMPA All Requirements: G = Generating utility. **Total includes conservation, capacity, environmental and refund credit (if applicable).

6/2012

COMPARISON OF RESIDENTIAL ELECTRIC RATES COMPILED BY FLORIDA MUNICIPAL ELECTRIC ASSOCIATION, INC. - www.publicpower.com

June 2012			1,000 KWH			A	2,500 KWH			B	
CITY		Customer Charge	Base Rate (Includes Customer Charge)	Fuel or Cost Adjustment	Total	Total with 6% franchise fee payment*	Base Rate (Includes Customer Charge)	Fuel or Cost Adjustment	Total	Total with 6% franchise fee payment*	Additional Tax
ALACHUA		9.00	100.00	21.00	121.00		251.50	52.50	304.00		10%
BARTOW		8.00	54.70	82.48	137.18		124.75	206.20	330.95		10%
BLOUNTSTOWN		3.50	131.71	0.00	131.71		324.02	0.00	324.02		5%
BUSHNELL	AR	7.40	98.05	31.00	129.05		234.03	77.50	311.53		10%
CHATTAHOOCHEE		6.50	100.10	40.61	140.71		240.50	101.54	342.04		NONE
CLEWISTON	AR	6.50	93.20	20.19	113.39		223.50	50.48	273.98		10%
FORT MEADE	AR	12.96	89.56	37.00	126.56		204.46	92.50	296.96		10%
FORT PIERCE	AR	6.01	121.84	2.00	123.84		307.30	5.00	312.30		10%
GAINESVILLE	G	8.67	76.67	51.00	127.67		229.67	127.50	357.17		10%
GREEN COVE SPRINGS	AR	6.00	90.50	31.34	121.84		221.00	78.34	299.34		NONE
HAVANA	AR	6.00	89.50	33.37	122.87		214.75	83.43	298.18		NONE
HOMESTEAD	G	5.60	77.60	41.42	119.02		185.60	122.38	307.98		10%
JACKSONVILLE	G	5.50	72.36	47.74	120.10		172.65	119.35	292.00		10%
JACKSONVILLE BEACH	AR	4.50	80.07	46.84	126.91		193.43	117.10	310.53		NONE
KEY WEST	G, AR	6.75	139.95	-4.95	135.00		339.75	-12.38	327.38		NONE
KISSIMMEE	G, AR	10.17	133.27	-30.94	102.33		349.55	-77.35	272.20		8%
LAKE WORTH	G, AR	12.65	135.65	-10.00	125.65		360.05	-25.00	335.05		8%
LAKELAND	G	8.00	59.42	38.60	98.02		149.04	96.50	245.54		10%
LEESBURG	AR	10.91	94.47	27.00	121.47		219.80	67.50	287.30		10%
MOORE HAVEN		8.50	83.30	46.70	130.00		195.50	116.76	312.25		10%
MOUNT DORA		8.61	47.35	80.64	127.99		105.46	201.60	307.06		10%
NEW SMYRNA BEACH	G	5.65	82.10	29.28	111.38		196.77	73.20	269.97		9.25%
NEWBERRY	AR	7.50	107.50	10.00	117.50		257.50	25.00	282.50		10%
OCALA	AR	9.33	93.64	12.45	106.09		220.11	31.13	251.23		10%
ORLANDO	G	8.00	77.75	37.25	115.00		197.37	108.13	305.50		10%
QUINCY		6.00	85.65	21.40	107.05		205.13	53.50	258.63		NONE
ST. CLOUD	G	8.32	80.86	38.74	119.60		205.27	112.45	317.72		8%
STARKE	AR	N/A	75.95	45.00	120.95		230.02	112.50	342.52		10%
TALLAHASSEE	G	6.63	68.00	48.83	116.83		160.06	122.08	282.13		10%
VERO BEACH	G, AR	8.33	54.43	67.00	121.43		162.88	167.50	330.38		10%
WAUCHULA		8.62	85.62	31.00	116.62		201.12	77.50	278.62		10%
WILLISTON		8.00	89.84	51.20	141.04		212.60	128.00	340.60		5%
WINTER PARK		9.35	74.20	34.32	108.52	115.03	188.95	100.81	289.76	307.15	10%
FL POWER & LIGHT *	G	5.90	59.27	33.43	92.70	98.26	154.34	98.58	252.92	268.10	APPL
GULF POWER *	G	15.00	76.93	46.44	123.37	130.77	169.83	116.10	285.93	303.09	TAXES
PROGRESS ENERGY*	G	8.76	71.51	48.60	120.11	127.32	182.00	136.50	318.50	337.61	ADD
TAMPA ELECTRIC**	G	10.50	55.45	38.40	104.23	110.48	137.88	111.00	274.83	291.32	ADD

*Rates for municipal utilities INCLUDE payment-in-lieu of tax to the city's general fund. Rates for investor-owned utilities DO NOT INCLUDE franchise fee payments. Columns A and B include average 6% franchise fee for IOUs. AR = FMPA All Requirements: G = Generating utility. **Total includes conservation, capacity, environmental and refund credit (if applicable).

COMPARISON OF COMMERCIAL ELECTRIC RATES COMPILED BY FLORIDA MUNICIPAL ELECTRIC ASSOCIATION, INC. - www.publicpower.com

CITY	Non-Demand - 750 KWH			Non-Demand - 1,500 KWH			30 KW - 6,000 KWH			40 KW-10,000 KWH		
	Base Rate (Includes Customer Charge)	Fuel or Cost Adjustment	Total	Base Rate (Includes Customer Charge)	Fuel or Cost Adjustment	Total	Base Rate (Includes Customer Charge)	Fuel or Cost Adjustment	Total	Base Rate (Includes Customer Charge)	Fuel or Cost Adjustment	Total
ALACHUA	83.00	15.75	98.75	155.00	31.50	186.50	670.50	126.00	796.50	1,015.00	210.00	1,225.00
BARTOW	53.75	61.86	115.61	99.50	123.72	223.22	409.70	494.88	904.58	581.20	824.80	1,406.00
BLOUNTSTOWN	114.70	0.00	114.70	222.40	0.00	222.40	868.59	0.00	868.59	1,442.98	0.00	1,442.98
BUSHNELL	85.30	23.25	108.55	163.19	46.50	209.69	630.55	186.00	816.55	1,046.00	310.00	1,356.00
CHATTAHOOCHEE	83.33	30.46	113.79	159.15	60.92	220.07	N/A	N/A	N/A	N/A	N/A	N/A
CLEWISTON	89.33	15.14	104.47	164.85	30.29	195.14	639.70	121.14	760.84	1,002.50	201.90	1,204.40
FORT MEADE	85.23	27.75	112.98	153.18	55.50	208.68	560.88	222.00	782.88	923.28	370.00	1,293.28
FORT PIERCE	98.89	1.50	100.39	191.93	3.00	194.93	797.16	12.00	809.16	1,234.70	20.00	1,254.70
GAINESVILLE	86.00	38.25	124.25	146.00	76.50	222.50	633.50	306.00	939.50	930.00	510.00	1,440.00
GREEN COVE SPRINGS	74.25	23.50	97.75	142.50	47.01	189.51	631.00	188.02	819.02	955.00	313.37	1,268.37
HAVANA	68.63	25.03	93.66	131.25	50.06	181.31	507.00	200.22	707.22	841.00	333.70	1,174.70
HOMESTEAD	67.42	36.71	104.13	127.19	73.43	200.62	569.37	293.70	863.07	861.47	489.50	1,350.97
JACKSONVILLE	55.55	35.81	91.36	101.85	71.61	173.46	379.63	286.44	666.07	626.55	477.40	1,103.95
JACKSONVILLE BEACH	62.68	35.13	97.81	119.36	70.26	189.62	459.42	281.04	740.46	761.70	468.40	1,230.10
KEY WEST	111.05	-3.71	107.33	214.77	-7.43	207.35	837.12	-29.70	807.42	1,390.32	-49.50	1,340.82
KISSIMMEE	111.80	-23.21	88.59	212.52	-46.41	166.11	930.94	-185.64	745.30	1,425.64	-309.40	1,116.24
LAKE WORTH	125.38	-7.50	117.88	231.50	-15.00	216.50	1,057.00	-60.00	997.00	1,555.00	-100.00	1,455.00
LAKELAND	51.71	28.95	80.66	93.42	57.90	151.32	376.72	231.60	608.32	537.86	386.00	923.86
LEESBURG	79.11	20.25	99.36	147.31	40.50	187.81	590.79	162.00	752.79	881.66	270.00	1,151.66
MOORE HAVEN	74.43	35.03	109.45	140.35	70.05	210.40	594.80	280.20	875.00	878.50	467.00	1,345.50
MOUNT DORA	48.43	60.48	108.91	77.48	120.96	198.44	192.96	483.84	676.80	261.58	806.40	1,067.98
NEW SMYRNA BEACH	61.92	21.96	83.88	117.80	43.92	161.72	453.05	175.68	628.73	751.05	292.80	1,043.85
NEWBERRY	90.15	7.50	97.65	172.80	15.00	187.80	721.80	60.00	781.80	1,093.00	100.00	1,193.00
OCALA	75.32	9.34	84.66	138.42	18.68	157.09	560.01	74.70	634.71	850.55	124.50	975.05
ORLANDO	64.64	30.02	94.66	119.03	60.05	179.08	456.06	240.18	696.24	660.10	400.30	1,060.40
QUINCY	78.83	15.05	93.88	137.05	32.10	169.15	492.22	248.40	740.62	739.77	374.00	1,113.77
ST. CLOUD	67.23	31.22	98.45	123.79	62.45	186.24	474.30	249.78	724.08	686.50	416.30	1,102.80
STARKE	76.50	33.75	110.25	144.00	67.50	211.50	549.00	270.00	819.00	909.00	450.00	1,359.00
TALLAHASSEE	41.78	36.62	78.40	75.26	73.25	148.51	466.90	292.98	759.88	639.00	488.30	1,127.30
VERO BEACH	49.03	50.25	99.28	88.63	100.50	189.13	373.10	402.00	775.10	550.80	670.00	1,220.80
WAUCHULA	85.10	23.25	108.35	143.60	45.50	190.10	619.10	186.00	805.10	933.80	310.00	1,243.80
WILLISTON	79.04	38.40	117.44	143.07	76.80	219.87						
WINTER PARK	61.48	28.74	90.22	110.62	57.49	168.11	371.50	229.92	601.42	565.82	383.20	949.02
FL POWER & LIGHT *	50.40	27.66	78.06	93.90	55.32	149.22	416.58	221.22	637.80	582.94	368.70	951.64
GULF POWER *	68.39	34.83	103.22	118.79	69.66	188.45	421.46	278.64	700.10	614.00	464.40	1,078.40
PROGRESS ENERGY*	57.85	38.81	96.66	104.10	77.63	181.72	355.63	310.50	666.13	536.09	517.50	1,053.59
TAMPA ELECTRIC**	46.84	31.43	85.80	83.18	62.85	161.09	301.20	251.40	612.84	215.30	419.00	1,092.90

*Rates for municipal utilities INCLUDE payment-in-lieu-of tax to the city's general fund. Rates for investor-owned utilities DO NOT INCLUDE franchise fee payments, which average 6% across Florida. AR = FMPA All Requirements; G = Generating utility. **Total includes conservation, capacity, environmental and refund credit (if applicable).

ELECTRIC RESIDENTIAL OUTSIDE

Effective January 1, 2012

STEP 1a>	1,000	kWh Consumption
	<u>-0.01365</u>	x Energy Charge - 1st Tier
	(\$13.65)	
STEP 1b>	1,000	kWh Consumption
	<u>0.059750</u>	x Energy Charge (Exempt Portion)
	\$59.75	
	0	kWh Consumption
	<u>0.01255</u>	x Energy Charge - 2nd Tier
	\$0.00	
	0	kWh Consumption
	<u>0.059750</u>	x Energy Charge (Exempt Portion)
	\$0.00	
	\$46.10	=Subtotal
	<u>\$8.33</u>	+ Customer Charge
	<u>\$54.43</u>	= Subtotal Electric Charge
STEP 2>	1,000	kWh Consumption
	<u>0.067</u>	+ (or) - Bulk Power Cost Charge
	\$67.00	- Exemption Amount

CONSUMPTION	1000 TOTAL kWh
-------------	----------------

1000 Billing at 1st Step

0 Billing at 1st Step

RESIDENTIAL TAXES OUTSIDE

STEP 3>	\$54.43	Electric Charge
	<u>\$67.00</u>	+ (or) - Bulk Power Cost Charge
	\$121.43	= Subtotal
STEP 4>	\$121.43	Subtotal
	<u>0.02564</u>	x Gross Receipt Tax Rate
	\$3.11	= Gross Receipt Tax Charge
STEP 5>	\$121.43	Subtotal
	<u>0.06</u>	x IRC Franchise Fee Rate
	\$7.29	= IRC Franchise Fee Charge

Residential Outside City

\$54.43	Electric Charge
\$67.00	Bulk Power Cost Charge
\$3.11	Gross Receipt Tax
\$7.29	IRC Franchise Fee
<u>\$131.83</u>	GRAND TOTAL

Account Number

ELECTRIC RESIDENTIAL INSIDE

Effective January 1, 2012

STEP 1a>	1,000	kWh Consumption
	<u>-0.01365</u>	x Energy Charge - 1st Tier
	(\$13.65)	
STEP 1b>	1,000	kWh Consumption
	<u>0.05975</u>	x Energy Charge (Exempt Portion)
	\$59.75	
	0	kWh Consumption
	<u>0.01255</u>	x Energy Charge - 2nd Tier
	\$0.00	
	0	kWh Consumption
	<u>0.05975</u>	x Energy Charge (Exempt Portion)
	\$0.00	
	\$46.10	=Subtotal
	<u>\$8.33</u>	+ Customer Charge
	<u>\$54.43</u>	= Subtotal Electric Charge

CONSUMPTION	1000 TOTAL kWh
1000 Billing at 1st Step	
0 Billing at 1st Step	

STEP 2>	1,000	kWh Consumption
	<u>0.06700</u>	x Bulk Power Cost + (or) -
	\$67.00	= Bulk Power Cost
STEP 3>	1,000	kWh Consumption
	<u>-0.05975</u>	x Exempt Rate
	-\$59.75	=Exemption Amount
STEP 4>	\$54.43	Electric Charge (step 1)
	\$67.00	+ (or) - Bulk Power Cost Charge
	<u>-\$59.75</u>	- Exemption Amount
	\$61.68	=Subtotal

RESIDENTIAL TAXES INSIDE

STEP 5>	\$54.43	Electric Charge
	<u>\$67.00</u>	+ (or) - Bulk Power Cost Charge
	\$121.43	=Subtotal
STEP 6>	\$121.43	Subtotal
	<u>0.02564</u>	x Gross Receipt Tax
	\$3.11	= Gross Receipt Tax Charge
STEP 7>	\$61.68	=Subtotal
	<u>0.10</u>	x Utility Tax Rate
	\$6.17	= Utility Tax Charge

Residential Inside City	
\$54.43	Electric Charge
\$67.00	Bulk Power Cost Charge
\$3.11	Gross Receipt Tax
\$6.17	Utility Tax
<u>\$130.71</u>	GRAND TOTAL

CAFR 2011

The *Statement of Activities* reconciles and links net assets to the sources of changes in net assets. Program revenues and expenses are presented by function and with their positive or negative effect on net assets. General revenues and transfers, and their effect on net assets, are shown separately. The statement of activities combines the effects of all revenues, expenses and transfers to calculate net assets by governmental activities, business-type activities, and in total. The schedule below provides a comparative summary of activities and the changes in net assets for the City of Vero Beach for the fiscal years ended September 30, 2011 and 2010. For more detailed information see the Statement of Activities in the Financial Section of this report.

Summary of Activities & Changes in Net Assets

(in thousands)

	Governmental		Business-type		Total		Percent Change
	Activities		Activities				
	2011	2010	2011	2010	2011	2010	
Program Revenues:							
Charges for services	\$ 3,472	\$ 3,680	\$ 110,017	\$ 123,857	\$ 113,489	\$ 127,537	-11.0%
Capital grants & contributions	88	1,342	2,585	5,513	2,673	6,856	-61.0%
Operating grants & contributions	-	4	178	318	178	322	-44.7%
General Revenues							
Property Taxes	4,238	4,717	-	-	4,238	4,717	-10.1%
Other Taxes	7,852	7,931	-	-	7,852	7,931	-1.0%
Investment earnings	298	542	355	388	653	931	-29.8%
Other	54	4	143	211	197	215	-8.3%
Total revenues	16,002	18,220	113,278	130,288	129,280	148,508	-12.9%
Expenses:							
General Government	12,958	9,000	-	-	12,958	9,000	44.0%
Public Safety	7,776	8,154	-	-	7,776	8,154	-4.6%
Physical Environment	133	177	-	-	133	177	-24.7%
Transportation	2,653	2,902	-	-	2,653	2,902	-8.6%
Culture and Recreation	808	1,344	-	-	808	1,344	-39.9%
Interest on long-term debt	528	571	-	-	528	571	-7.5%
Electric System	-	-	81,241	80,439	81,241	80,439	1.0%
Water and Sewer System	-	-	15,390	14,587	15,390	14,587	5.5%
Municipal Airport	-	-	3,086	3,065	3,086	3,065	0.7%
Municipal Marina	-	-	1,718	1,602	1,718	1,602	7.2%
Solid Waste	-	-	2,269	2,407	2,269	2,407	-5.7%
Recreation	-	-	3,463	3,646	3,463	3,646	-5.0%
Total expenses	24,856	22,148	107,168	105,746	132,024	127,894	3.2%
Increase in net assets before transfers	(8,854)	(3,927)	6,111	24,542	(2,743)	20,614	-113.3%
Transfers	4,141	4,441	(4,141)	(4,441)	-	-	0.0%
Increase (decrease) in net assets	(4,713)	513	1,970	20,101	(2,743)	20,614	-113.3%
Net assets - beginning of year	42,468	41,955	220,809	200,708	263,277	242,663	8.5%
Net assets - ending of year (1)	\$ 37,755	\$ 42,468	\$ 222,779	\$ 220,809	\$ 260,534	\$ 263,277	-1.0%

(1) Rounding differences can occur.

**CITY OF VERO BEACH, FLORIDA
 ASSESSED VALUE AND ESTIMATED ACTUAL VALUE OF TAXABLE PROPERTY
 LAST TEN FISCAL YEARS**

(in 000s)

Fiscal Year	Real Property	Personal Property	Less: Real Property Exemption	Total Taxable Assessed Value	Total Direct Tax Rate	Total Estimated Actual Taxable Value
2002	1,821,114	208,200	461,586	1,567,729	2.14250	1,959,661
2003	2,051,615	199,625	560,738	1,690,501	2.14250	2,113,127
2004	2,354,385	186,216	673,393	1,867,209	2.14250	2,334,011
2005	2,800,351	181,169	858,631	2,122,889	2.14250	2,653,611
2006	3,073,240	172,189	1,003,530	2,241,899	2.29250	2,802,374
2007	3,857,608	166,718	1,266,312	2,758,014	2.14250	3,447,518
2008	3,788,563	161,519	1,092,866	2,857,215	1.93670	3,571,519
2009	3,598,746	150,714	1,073,828	2,675,631	1.93670	3,344,539
2010	3,289,288	189,067	972,856	2,505,500	1.93670	3,131,875
2011	2,879,538	171,206	793,714	2,257,030	1.93670	2,821,288

Note: Total assessed value based on approximately 80 percent of estimated actual value. Values are established as of January 1 of the previous calendar year, i.e., January 1, 2005, taxable values apply to the fiscal year ending 2006.

Source: Indian River County Property Appraiser

FY 12-13 MILLAGE CALCULATIONS

2012 Budgeted Taxable Value	
2012 Final Taxable Value	2,155,715,858
2013 Certified Gross Taxable	2,099,266,792
2012 Adjusted TV	2,086,635,502
% increase (decrease) GTV	-2.62%

2012 Millage Rate	2.0336
2012 Ad Valorem Proceeds	4,383,864

2013 Proceeds		AV @97%	Diff
2013 Rolled Back Rate	2.1009	4,278,039	
Prior Year Millage Rate	2.0336	4,140,997	(137,042)

What if?

203,629 per 0.1 mills @97%

1.0000	mills	=	2036289	dollars
2,036,289	dollars	=	1.0000	mills

...with millions in value to the City, while saving each City resident a minimum of ~\$488/year⁽¹⁾...

Current FPL Purchase Offer - \$132,700,000		Total City Customer Savings - \$6,440,000 ⁽²⁾	
	(\$MM)		(\$MM/yr)
Cash offer	\$100.0	Customer electric rate savings	\$10.87
Assume pension liability	\$ 14.4	Coverage of general fund transfer through taxes	\$(5.77)
Transmission upgrade	\$ 7.7	Coverage of <i>current</i> G&A contribution through taxes	\$(1.75)
Substation relocation	\$ 6.0	Franchise fee ⁽³⁾	\$ 1.59
Plant decommissioning	\$ 4.6	Power plant lease	\$ 1.00
<u>Total value</u>	<u>\$ 132.7</u>	Payment in lieu of taxes ⁽⁴⁾	\$ 0.50
		<u>Total customer savings</u>	<u>\$ 6.44</u>

1) Based on 13,184 customer accounts within city limits

2) For illustration purposes only based on current assumptions and January 2012 electric rates, inclusive of all taxes and a 6% franchise fee. Actual amount may vary depending on closing date, City budget variances and electric rate differentials

3) Based on 6% of forecasted total annual franchise revenues from customers within City limits

4) For illustration purposes only. Final determination whether FPL will pay ad valorem taxes on assessed value or a payment in lieu of tax will be negotiated with the City. Term and amount of payment in lieu of taxes will be negotiated.



CITY OF VERO BEACH

GENERAL LEDGER

% OF YEAR COMPLETED = 100

AS OF 09/30/11

ACCOUNT # DESCRIPTION	ORIGINAL ESTIMATED REVENUE	REVISED ESTIMATED REVENUE	YTD ACTUAL RECEIPTS	PTD ACTUAL RECEIPTS	UNCOLLECTED REVENUE	PERCENT COLLECTED
TOTAL REVENUE	87,954,434.00	91,933,510.00	84,813,336.21	7,664,701.05	7,120,173.79	92.26 %
1.0000.343.010100 RESIDENTIAL SALES	46,000,000.00	43,700,000.00	43,575,517.84	4,037,997.10	124,482.16	99.72 %
1.0000.343.010200 COMMERCIAL SALES	39,000,000.00	37,600,000.00	37,457,155.17	3,306,079.77	142,844.83	99.62 %
1.0000.343.010400 INDUSTRIAL SALES	1,300,000.00	1,480,000.00	1,479,674.13	153,621.08	325.87	99.98 %
1.0000.343.010500 OUTDOOR LIGHTING	950,000.00	975,000.00	978,900.63	82,549.48	3,900.63	100.40 %
1.0000.343.010800 TURN ON FEES	340,000.00	360,000.00	367,544.58	37,072.08	7,544.58	102.10 %
1.0000.343.011000 FIBER OPTIC RENTAL	30,000.00	32,000.00	32,966.00	2,768.00	966.00	103.02 %
1.0000.343.011100 POLE RENTALS	18,000.00	39,000.00	39,361.65	0.00	361.65	100.93 %
1.0000.343.011200 CUSTOMER SVC WATER SEWER	230,000.00	230,000.00	231,200.04	19,266.67	1,200.04	100.52 %
1.0000.343.011500 ELC CONNECTION FEES	26,000.00	26,000.00	24,800.00	2,745.00	1,200.00	95.39 %
1.0000.343.012100 PENALTY INCOME	275,000.00	280,000.00	279,065.00	25,795.00	935.00	99.67 %
1.0000.343.012200 CUST SVC/SW	38,000.00	38,000.00	38,300.04	3,191.67	300.04	100.79 %
1.0000.343.061300 UNDERGROUND CONNECTION CHARGE	10,000.00	7,000.00	9,140.00	2,110.00	2,140.00	130.57 %
1.0000.343.090100 COMMUNICATION EQUIP RENTAL	40,000.00	40,000.00	37,524.67	864.00	2,475.33	93.81 %
1.0000.361.010200 INTEREST ON INVESTMENTS	165,000.00	165,000.00	216,690.60	24,098.07	51,690.60	131.33 %
1.0000.369.090100 MISCELLANEOUS REVENUES	50,000.00	50,000.00	45,198.19	14,718.47	4,801.81	90.40 %
1.0000.369.090200 STATE SALES TAX FEES	500.00	500.00	360.00	30.00	140.00	72.00 %
1.0000.389.000100 CASH OVER SHORT	0.00	0.00	62.33	9.20	62.33	0.00 %
1.0000.389.000200 CASH CARRYOVER	518,066.00	6,911,010.00	0.00	0.00	6,911,010.00	0.00 %

82,512,347 9/30/11